Assessing the Economic Impact of Longevity Hedges

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Outline

- Introduction and motivation
- Hedging longevity risk with an index-based call-spread option contract
- Anatomy of a hedging calculation
- Numerical example
- Discussion

Motivation

- Longevity risk
- Measurement
    - e.g. Capital Requirement
    - Best estimate + extra for risk
- Longevity risk management
    - customised hedges
    - index-based hedges

Motivation

- Why use General Population Longevity Index based risk transfer instruments?
  → Capacity and **Price**
- Pros/cons
  - Transferred risk is efficiently priced
  - But hedger left with basis risk
- Thus we need
  - a clear and rigorous approach to quantify basis risk
  - hedger and regulator agreement on approach
  - to quantify properly the Capital Relief

Introduction

- Life insurer
- Aim 1: measure mortality/longevity risk
- Aim 2: manage mortality/longevity risk
    - e.g. to *reduce* regulatory capital
    - e.g. to *reduce* economic capital
    - e.g. to *increase* economic value

Regulatory Capital Requirements: Annuity Portfolio

Solvency II options:

- Solvency Capital Requirement,
  SCR= difference between
  Best estimate of annuity liabilities (BE) and
  Annuity liabilities following an immediate 20% reduction in mortality
- or SCR= extra capital required at time 0 to ensure solvency at time 1 with 99.5% probability
- or *SCR= extra capital at time 0 to ensure solvency at time T with x% probability*

Liability to be Hedged

- L = random PV at time 0 of liabilities
- $L(0)$ = point estimate of L based on time 0 info
- $L(T)$ = point estimate of L based on info at T
  = PV of actual cashflows up to T
  + PV of estimated cashflows after T
- Risk $\Rightarrow$ capital requirements

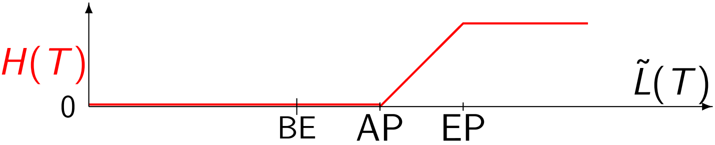
What type of hedge to modify capital requirements and manage risk?

Hedging Options

Index-based hedge (derivative)

- Synthetic $\tilde{L}(T) \approx$ true $L(T)$
- Call spread derived from underlying $\tilde{L}(T)$

Payoff at T, *per unit*



$$H(T) = \begin{cases} 0 & \text{if } \tilde{L}(T) < AP & \text{(Attachment Point)} \\ \tilde{L}(T) - AP & \text{if } AP \leq \tilde{L}(T) < EP & \text{(Exhaustion Point)} \\ EP - AP & \text{if } EP \leq \tilde{L}(T) & \end{cases}$$

The Synthetic $\tilde{L}(T)$

- $\tilde{L}$ = random PV at time 0 of a portfolio of synthetic liabilities
- Synthetic mortality experience
  - based on general population mortality
  - adjusted using experience ratios

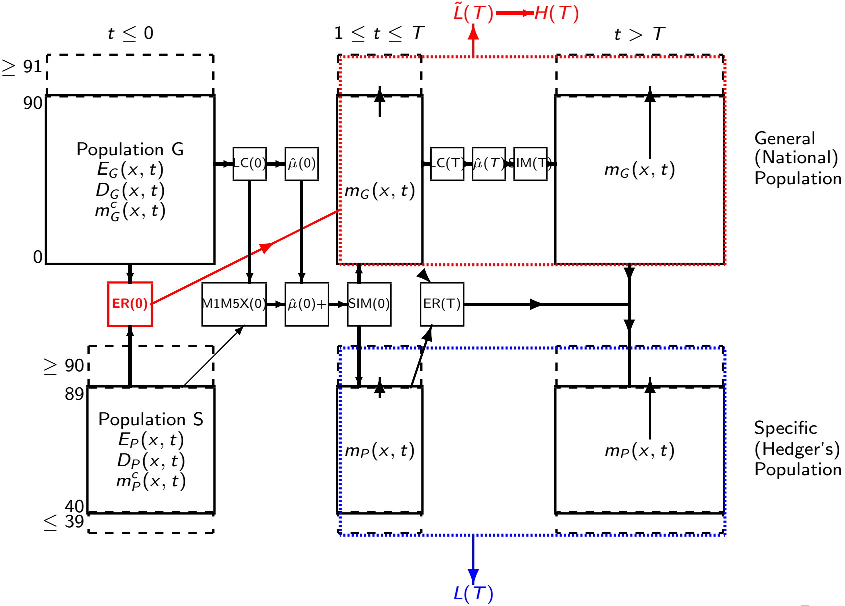
- $\tilde{L}(T)$ = point estimate of $\tilde{L}$ based on info at T
  = PV of actual *synthetic* cashflows up to T
  + PV of estimated *synthetic* cashflows after T

Questions and Observations

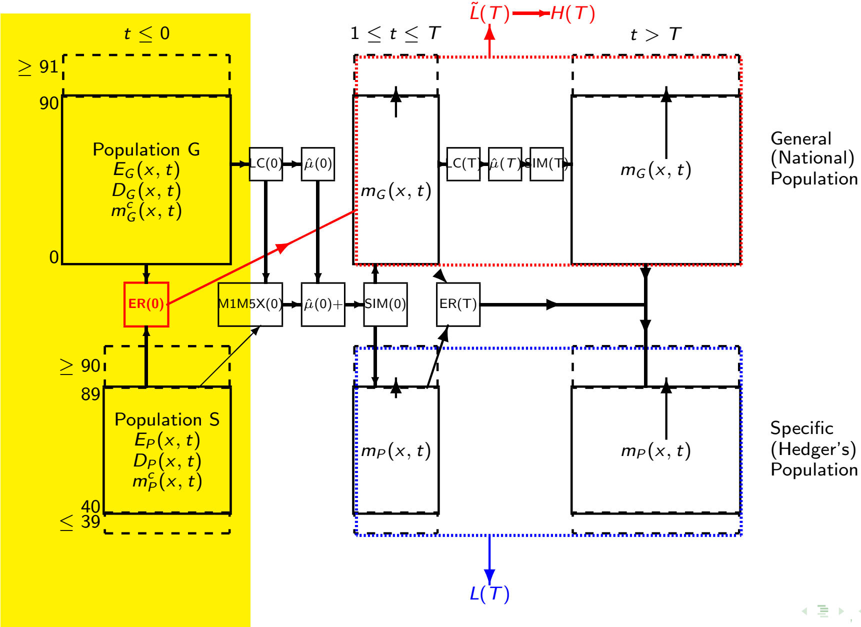
- What is the impact of the hedge:
  $L(T) \longrightarrow L(T) - H(T)$?

- Need a two population mortality model
- Practical reality: calculation is more complex than academic 'ideal world'
- What are good choices of AP, EP, T?

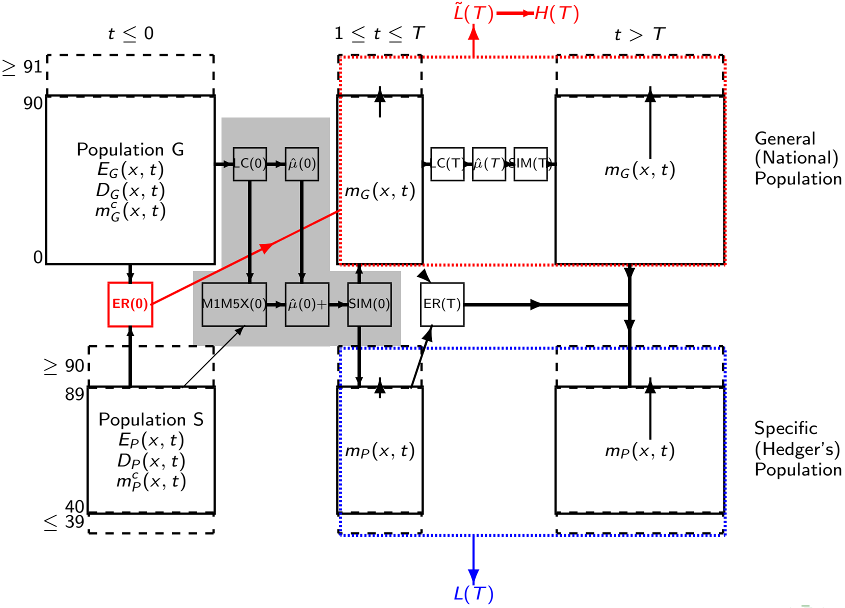
Anatomy of a Hedging Calculation: Looks Complex!



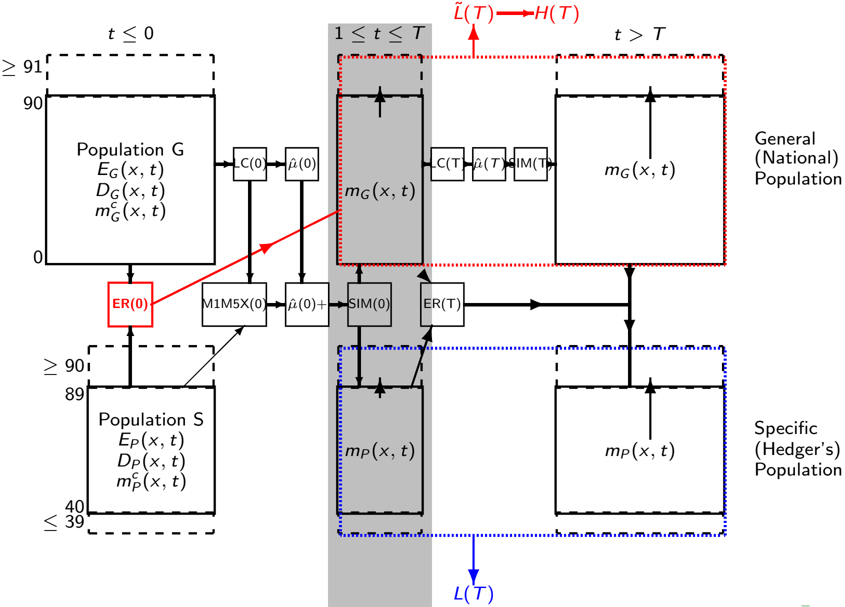
Historical Data



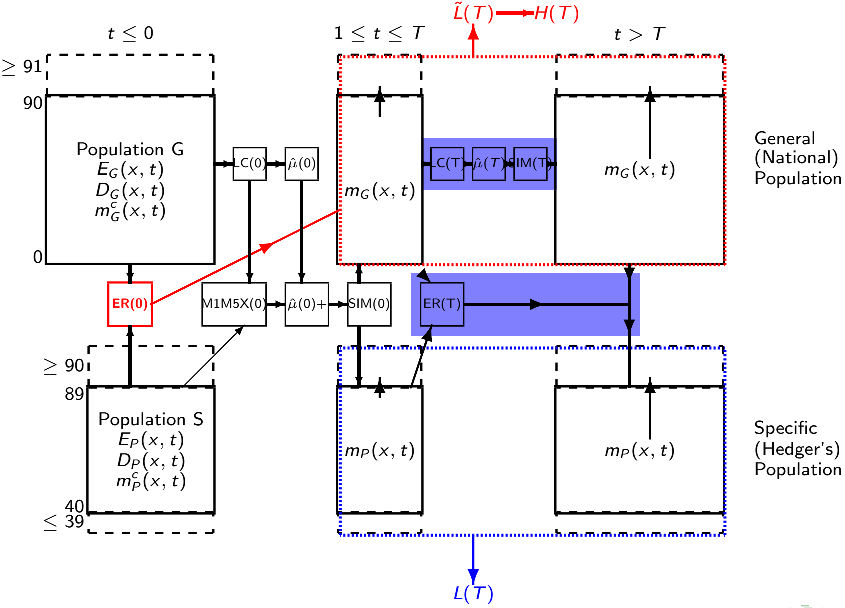
Modelling Based on Data Up To Time 0



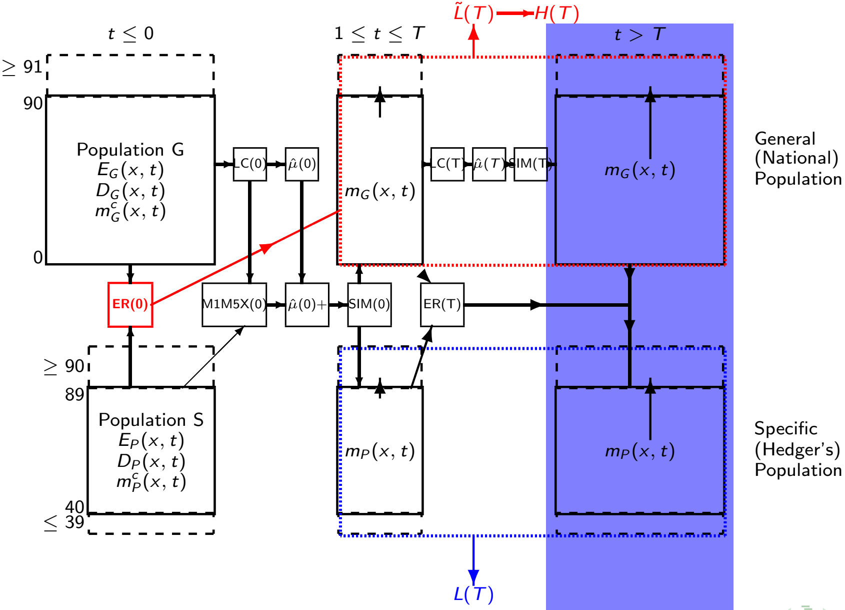
Generate Stochastic Scenarios Up To Time T

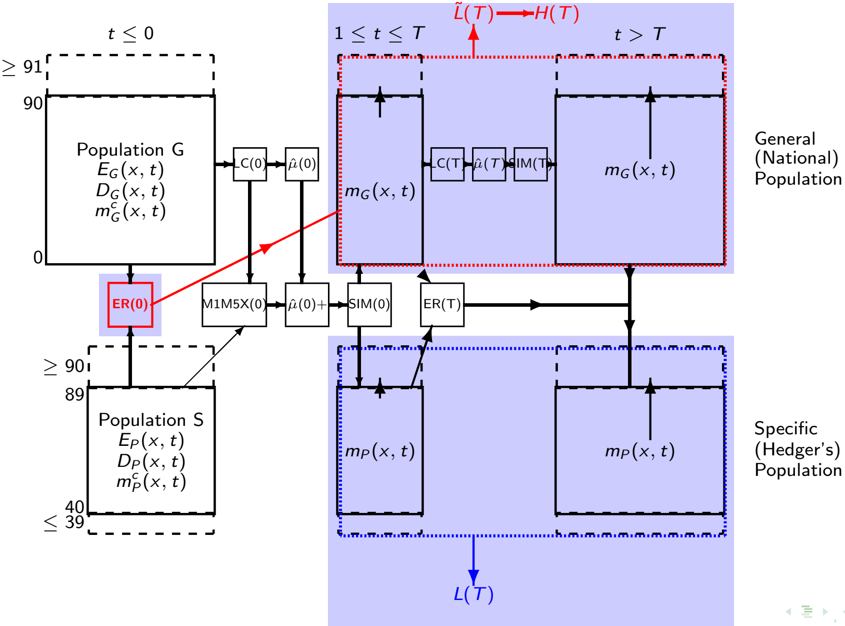


Modelling Based on Data Up To Time T



Central Forecast After T For Each Scenario Up To T




$t \le 0$
≥ 91
90
0
Population G
$E_G(x,t)$
$D_G(x,t)$
$m_G^c(x,t)$
ER(0)
≥ 90
89
Population S
$E_P(x,t)$
$D_P(x,t)$
$m_P^c(x,t)$
40
≤ 39
LC(0)
$\hat{\mu}(0)$
M1M5X(0)
$\hat{\mu}(0)+$
SIM(0)
ER(T)
$\tilde{L}(T)$
$H(T)$
$1 \le t \le T$
$t > T$
$m_G(x,t)$
LC(T)
$\hat{\mu}(T)$
SIM(T)
$m_G(x,t)$
$m_P(x,t)$
$m_P(x,t)$
$L(T)$
General
(National)
Population
Specific
(Hedger's)
Population

How many models do you need?

Academic 'ideal': One model

In practice:

- Time 0:
  - Liability valuation model (BE + SCR)
  - Simulation model ($0 \rightarrow T$)
- Time T:
  - Hedge instrument valuation model
  - Liability valuation model
- 'Models' for extrapolating to high (and low) ages

- Unhedged Liabilitiies:
  Deterministic BE + 20% stress

- Simulation: (by way of example)
  - General population: (Lee-Carter/M1)

$$\ln m_{gen}(x,t) = A(x) + B(x)K(t) \quad \text{(Lee-Carter/M1)}$$

  - Hedger's own population: (M1-M5X)

$$\ln m_{pop}(x,t) = \ln m_{gen}(x,t) + a(x) + k_1(t) + k_2(t)(x - \bar{x})$$

Time T models

- Hedge instrument:
  - Lee-Carter (M1) for general population
  - Recalibration: *on basis specified at time 0*

$$q^H_{pop}(x,t) = q^H_{gen}(x,t) \times ER(x,0) \rightarrow \tilde{L}(T) \rightarrow H(T)$$

- Liability: specific (hedger's) population
  - Lee-Carter (M1) for general population
  - Possibly different calibration from the hedge instrument
  - $q^L_{pop}(x,t) = q^L_{gen}(x,t) \times ER(x,T) \rightarrow L(T)$
  - Approach must mimic local practice

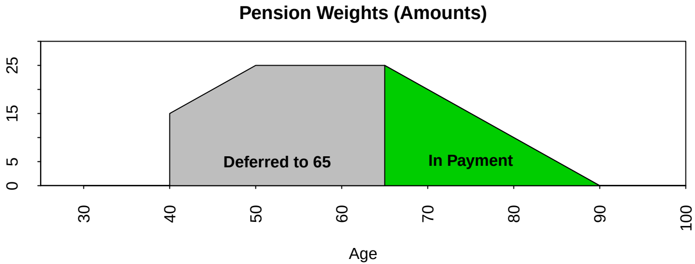
Hedging Example

- Data: Netherlands
  - CBS national data
  - CVS insurance data (Dutch aggregated industry experience data)

- Hedge instrument maturity: $T = 10$
- Attachment and exhaustion points at 60% and 95% quantiles of $\tilde{L}(T)$
- Key point: $EP << 99.5\%$ quantile of $\tilde{L}(T)$

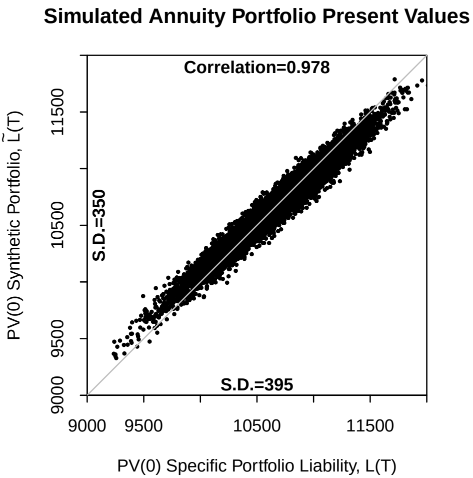
Hedging Example

- Portfolio of deferred and immediate annuities
- Current ages 40 to 89
- Weights ($\equiv$ pension amounts):



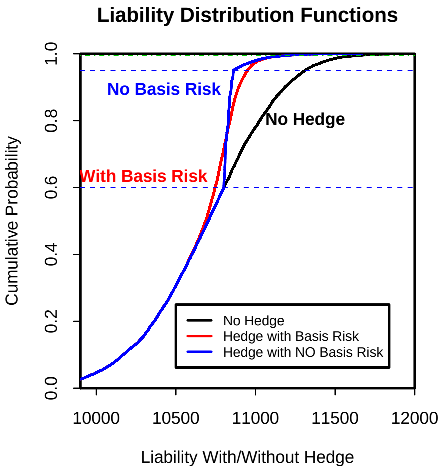
- Before and after: Compare $L(T)$ with $L(T) - H(T)$
- SCR $=$ 99.5% quantile $-$ mean

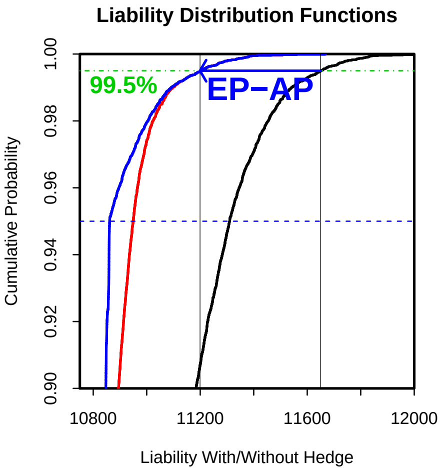
Hedging Example ($n = 10,000$ scenarios)



Note: Population basis risk typically increases SCR (without hedge) as a percentage of BE.

What is the Impact of Population Basis Risk?

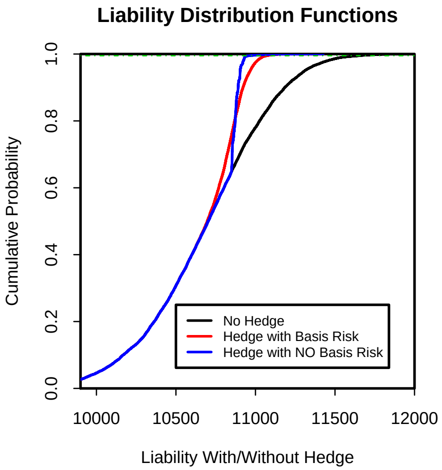


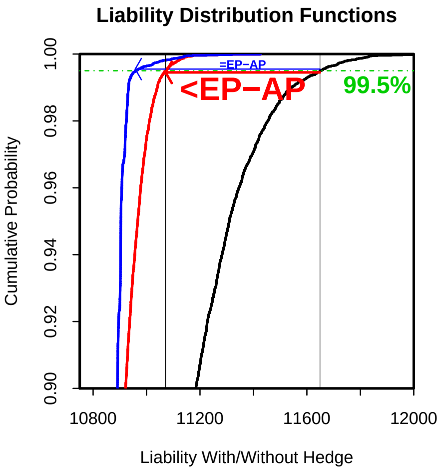


With EP =95% quantile

At the much higher 99.5% level: $H(T)$ pays off in full *with or without population basis risk*.

Hedging Example: Higher AP (0.65) and EP (0.995)





Numerical Example: AP, EP = 60% and 95% quantiles

$L(0)$:	$SCR_{20\% stress}$	840	
$\tilde{L}(T)$:	SCR_{10}	840	(Pop 1; no hedge)
$\tilde{L}(T) - H(T)$:	SCR_{11}	478	(Pop 1; with $\tilde{L}(T)$ hedge)
$L(T)$:	SCR_{20}	960	(Pop 2; no hedge)
$L(T) - H(T)$:	SCR_{21}	598	(Pop 2; with $\tilde{L}(T)$ hedge)

Table: SCR values in excess of the mean liability. For the hedging instrument $AP = 10779$ (60% quantile) and $EP = 11228$ (95% quantile). Pop 1: synthetic $\tilde{L}(T)$. Pop 2: true $L(T)$.

How good is the hedge? Issues:

- "Good" $\Rightarrow$ price and risk reduction
- "Good" $\leftrightarrow$ Types of basis risk
  - Structural (e.g. non-linear payoff)
  - Population basis risk
    - Within population (e.g.linkage to different cohort)
    - Different population
- Hedge effectiveness $\Rightarrow$ % reduction in required capital
- Haircut $\Rightarrow$ impact on capital relief as a result of population basis risk
- EIOPA Solvency II guidelines $\Rightarrow$ regulatory approval should focus on the haircut

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What is the impact of Population basis risk on hedge effectiveness?

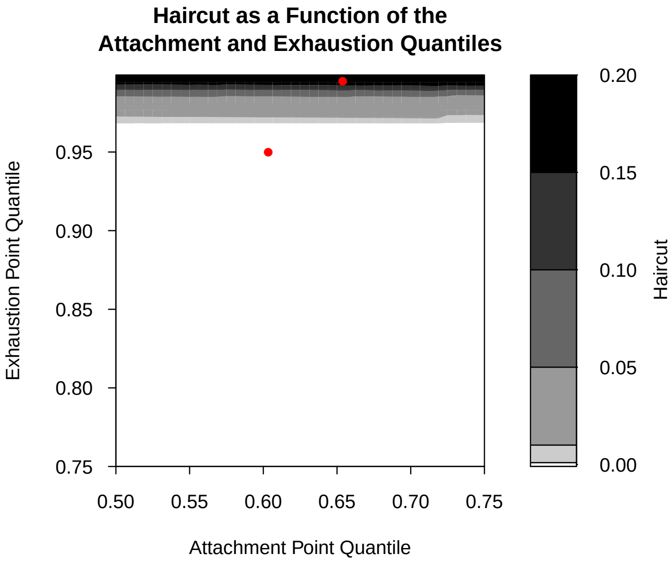
$$\text{Haircut} \quad HC = 1 - \frac{SCR_{20} - SCR_{21}}{SCR_{10} - SCR_{11}} = 0.000.$$

Haircut ≈ 0: Interpretation

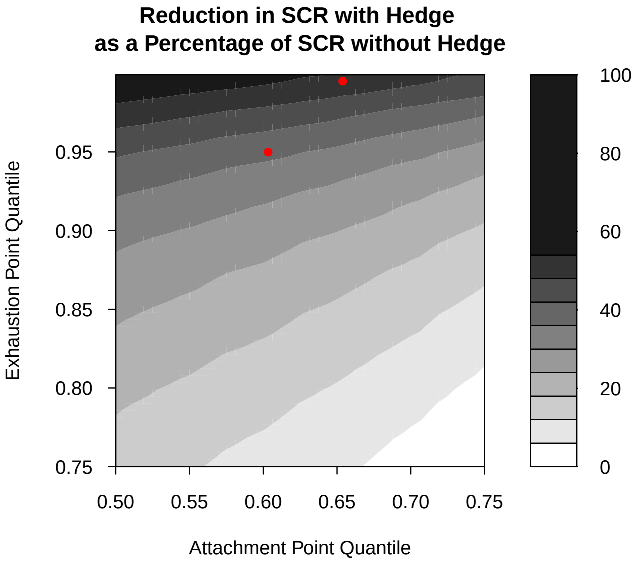
- Here $EP << 99.5\%$ quantile
- Above the 99.5% quantile the call spread (almost) always pays off in full
- So population basis risk $\Rightarrow$ little impact
- Structural basis risk prevails

- More detailed analysis $\Rightarrow$
  Haircut is *worst* (highest) when EP is close to the 99.5% quantile.

Haircut: Dependence on AP and EP



Reduction in SCR: Dependence on AP and EP



Economic Benefits

Purpose of hedge:

- To manage and reduce risk
- To reduce statutory or economic capital requirements ($t = 0$)
- To enhance *economic/shareholder value*

Economic Value (work in progress)

Payments:

- Fixed P_t payable at $t = 0, \ldots, T-1$
- Contracted at time 0
- Time 0 value, $V_P = \sum_{t=0}^{T-1} P_t \exp(-rt)$

Benefits:

- $H(T)$ at time T
- Capital reduction, CR_t, at $t = 0, \ldots, T-1$
- Time 0 value

$$
\begin{aligned}
V_B &= \text{value of } H(T) \\
&+ \tilde{CoC} \times \text{`value' of } CR_0, \ldots, CR_{T-1}
\end{aligned}
$$

Compare V_B with V_P.

Discussion

- Rigorous approach: practical assessment of the impact of a longevity hedge
- Call spread: choice of EP $\Rightarrow$ impact on haircut $\Rightarrow$ impact on regulatory approval
- Choice of AP and EP $\Rightarrow$ impact on SCR reduction
- Interaction: SCR reduction $\leftrightarrow$ price
  $\Rightarrow$ tradeoff
- Applies equally well to economic capital

Thank You!

Questions?

Paper online at:

www.macs.hw.ac.uk/∼andrewc/ARCresources

Bonus Slides

Tradeoffs and Other Considerations

How to choose Maturity, AP and EP?

- Reduction in SCR $\nearrow$
- Cat Bond nominal $\searrow$
- Bull spread price $\searrow$
- Shareholder value added $\nearrow$
- Insurer risk appetite, hedging objectives etc.

Sensitivity to Hedge Maturity, T

- e.g. $T = 20$

- % reduction in SCR is *slightly* higher
- Haircut is *slightly* worse
- Haircut is still ≈ 0 for $EP \leq 99.5\%$ quantile

- The longer the maturity:
  - less liquid market
  - less confidence in future reserving method
  - more future capital relief (everything else held constant)

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The 'Modelling, Measurement and Management of Longevity and Morbidity Risk' research programme is being funded by the ARC, the SoA and the CIA.

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- New/improved models for modelling longevity
- Management of longevity risk
- Underlying drivers of mortality
- Modelling morbidity risk for critical illness insurance