



Agenda

- Introduction
- Telematics Data
- Feature extraction
- Statistical techniques to model telematics data
- Summary and Q & A



Introduction

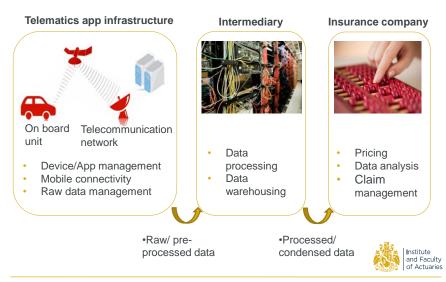
- · Advanced Pricing Methods (APM) GIRO WP was created in 2012
- · Focus was on use of GLM in pricing during 2012-2014
 - Limitation of GLM
 - Possible solution: GLMM, credibility theory with GLM
- · This year, focus is on telematics pricing
 - Telematics data
 - Feature extraction
 - Statistical models



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The journey of telematics data



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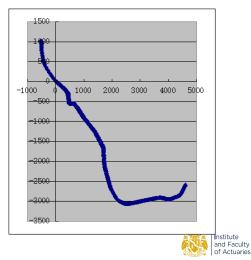
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Raw data is longitude and latitude (and/or altitude)

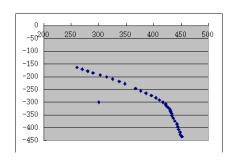
X	у	
0	0	
18. 6	-11.1	
36. 1	-21.9	
53. 7	-32.6	
70. 1	-42.8	
86. 5	-52.6	
101. 7	-62.3	
117	-71.6	
131. 2	-80. 4	
145. 5	-88. 7	
159. 7	-96.8	
171. 7	-104	
182. 5	-111	
193. 4	-117.7	
202	-124	
211.8	-130. 4	
221. 5	-137	
231. 3	-143.6	
239. 8	-150.3	
250. 6	-157. 1	

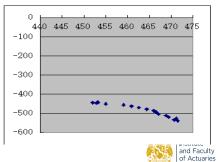


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Useful information could be derived from raw data, but...

- Speed = $s = ((x_t+1 x_t)^2+(y_t+1 y_t)^2)^0.5$
- Acceleration = ((sx_t+1 sx_t)^2+(sy_t+1 sy_t)^2)^0.5
 where sx_t+1 = x_t+1 x_t and sy_t+1 = y_t+1 y_t
- Journey length = sum of speed





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Example of bad GPS data



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Example of bad GPS data



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Example of bad GPS data



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GPS data requires cleansing and smoothing before processing

- In particular, the quality of data is worse when there is an event
- · Generally there is no unique 'correct' to do this
- Options are:
 - Delete suspicious data
 - · Exclude point where speed is too high
 - Apply simply rules:
 - Only re-calculate direction if speed is higher than 5m/s
 - Speed is capped
 - Least square fit
 - Kalman filter



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Literatures show there are many driving behaviours possibly correlating with accident

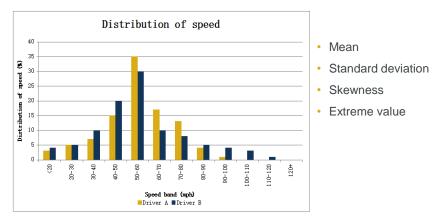
- Mileage
- Speed
- Acceleration
- Deceleration
- Celeration
- Start behaviour
- · Braking behaviour
- · Behaviour at turn
- · Behaviour at roundabout
- Sharp turn/U-turn

How to define and use them in a pricing is an art



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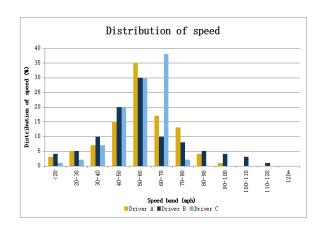
There are many possible ways to define a feature





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There are many possible ways to define a feature



- Middle value (median)
- Most frequency value (mode)
- · Distribution band



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Layering context data can greatly enhance understanding of customer and driving behaviour

- To communicate with the business, the data could be displayed to a map
 - Any analysis produced can be applied back to a journey and mapped to aid understanding and communicate with others
- · Other external data to overlaid
 - Type of road
 - · Points of interest e.g School, pub, car park etc
 - Weather
 - · Traffic density
 - · Known road issues e.g. Potholes, broken traffic lights
- Some of the external data could be approximated by raw data (longtitude, latitiude)







More features could be generated with interaction of context data

- · Average speed on class of road
- · Occurrences of speeding
- · Occurrences of speeding while there is no traffic
- · Occurrences of speeding in rain
- · Purpose of journey
- And every conceivable permutations will need to be considered and/or modelled for consideration
- Could generate c.200 features from the longitude and latitude data



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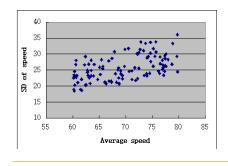
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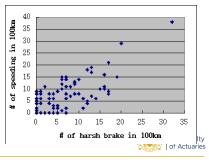


How to use telematics data in pricing

- · Challenges are
 - Lack of attached claim experience
 - Large amount of correlated features







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Variable clustering provides a possible approach to variable selection

 Variable clustering is a method to detect subset of correlated variables. Variables which provide the same kind of information belong into the same group.

More interpretable than PCA_

Variables		
Average speed		
Average acceleration		
Average deceleration		
Celeration		
# of brake		
# of speeding		
Speed at right turn		
Speed at left turn		
Avg mileage per journey		

Cluster	Variables		
Cluster 1	Average speed		
	# of speeding		
	Speed at right turn		
	Speed at left turn		
Cluster 2	Average acceleration		
	Average deceleration		
	Celeration		
	# of brake Institute and Facult		
Cluster 3	Avg mileage per journey of Actuarie		

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Variable clustering approach

- Define similarity
 - Correlation: Pearson correlation for continuous variable
 - Covert categorical variable to a set of 0/1 indicators

Journey	Type of road		
1	Motorway		
2	A road		
3	A road		
4	Motorway		
5	Local minor road		
6	B road		

Motorway	A road	B road	Local minor road
1	0	0	0
0	1	0	0
0	1	0	0
1	0	0	0
0	0	0	1
0	0	1	0

Covariance is possible

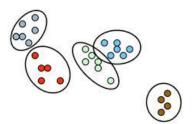


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Variable clustering approach

- Apply clustering methods
 - Partitioniong
 - · k-means
 - k-medoids
 - · k-medians
 - · k-means++
 - Hierarchical
 - Top-down appraoch
 - · Bottom-up approach





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Algorithms are available in statistical packages

SAS: PROC VARCLUS

```
PROC VARCLUS < options>;
VAR variables;
SEED variables;
PARTIAL variables;
WEIGHT variables;
FREQ variables;
BY variables;
```

· R: ClustOfVar

```
#mixture of quantitative and qualitative variables
data(wine)
X.quanti <- wine[,c(3:29)]
X.quali <- wine[,c(1,2)]
tree <- hclustvar(X.quanti,X.quali)
plot(tree)</pre>
```

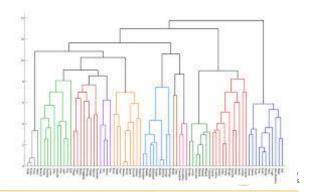


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Result of variable clustering is usually presented in a dendrogram

- · Number of cluster are judgementally chosen. Some criteria are
 - At a clear cut-off thredshed
 - Business requirement/contraint
 - Expert knowledge
- Fianlly, variables are chosen from each cluster
 - Most representative of the cluster
 - Most orrelated with cluster component (cluster mean)
 - Most correlated with predicted variable



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Summary

- · The method of process of telematics data for pricing is discussed
- Use of telematics data for pricing is a multi-disciplinary topic that requires skills and knowledge of mathematics, physics, data mining, computer science, signal process, transportation, driving behaviour etc.



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Expressions of individual views by members of the Institute and Faculty of Actuaries and its staff are encouraged.

The views expressed in this presentation are those of the presenter.



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