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Sessional Funding defined benefit pension schemes – An integrated risk management approach





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Chair's Welcome

Marian Elliott, Deloitte



13 November 2017



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Funding Defined Benefit Pension Schemes

An integrated risk management approach

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What is the purpose of funding?



Create a plan to finance a long term obligation

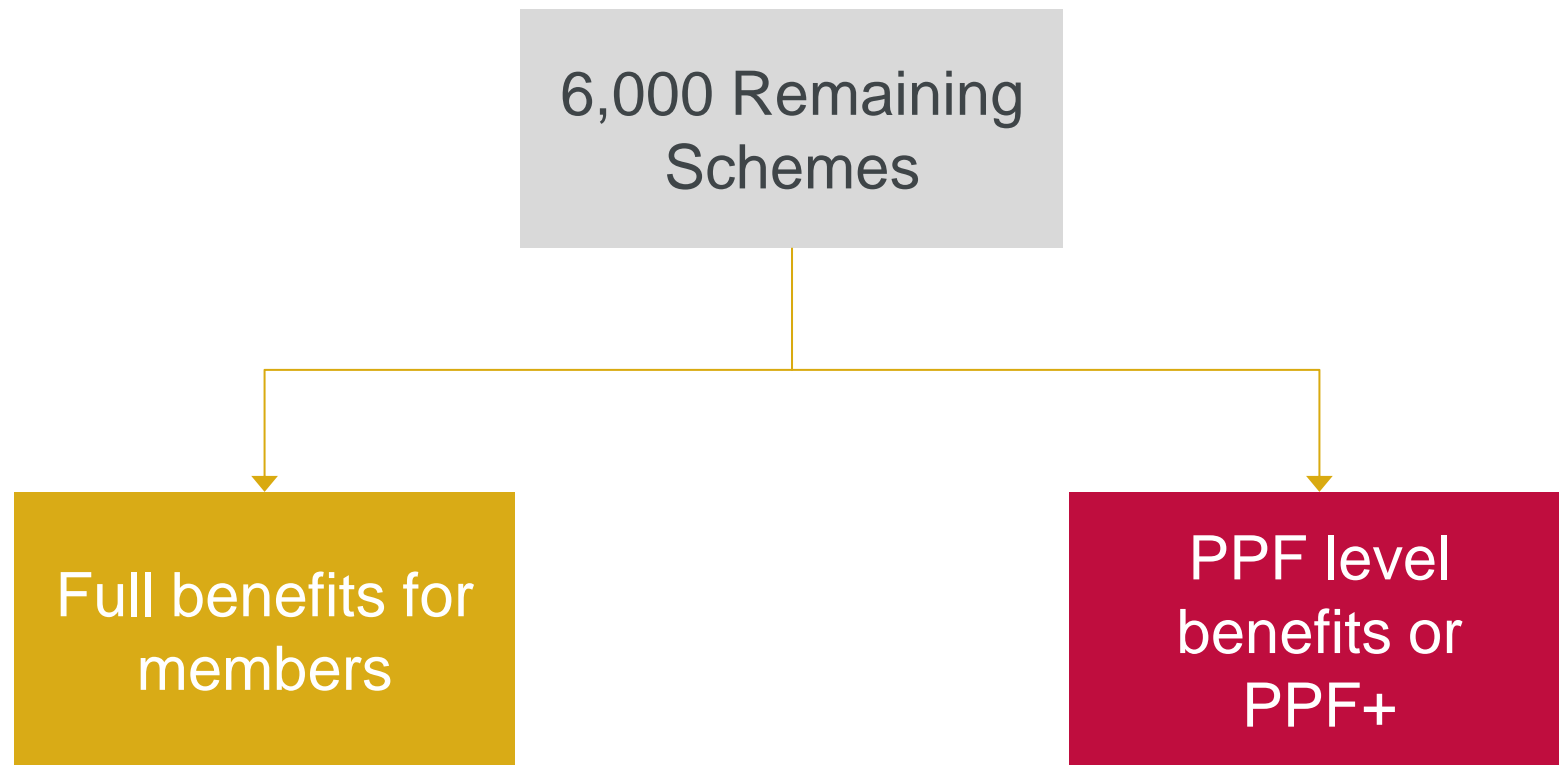


There are **two** very different objectives



Provide security for members' benefits

Binary outcomes



Default risk and impact on members

Probability of default within 30 years and estimated member losses

Covenant	Probability of default	Estimated benefit losses
Strong (CG1)	6%	11%
Tending to Strong (CG2)	20%	14%
Tending to weak (CG3)	40%	16%
Weak (CG4)	65%	19%

Source: PLSA taskforce



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Integrated Risk Management



Introduction to the research



Regulatory Framework for Funding

- A look back to the MFR
 - A transfer value to replicate benefits for active and deferred members
 - Annuities for pensioners
 - 5 year recovery plans with 1 year to get to 90% funded
- What would the MFR look like today?
- What has the move to scheme specific funding achieved?



How are funding assumptions linked to strength of covenant?

Nominal discount rate by covenant

Covenant	Valuation tranche 7 Sep 11 – Sep 12	Valuation tranche 8 Sep 12 – Sep 13	Valuation tranche 9 Sep 13 – Sep 14	Valuation tranche 10 Sep 14 – Sep 15
Strong (CG1)	4.34%	4.13%	4.64%	3.46%
Tending to Strong (CG2)	4.32%	4.18%	4.51%	3.50%
Tending to weak (CG3)	4.29%	4.11%	4.49%	3.50%
Weak (CG4)	4.16%	3.95%	4.32%	3.43%

Source: The Pensions Regulator



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How are funding assumptions linked to strength of covenant?

Nominal discount rate distribution

	Valuation tranche 1 Sep 05 – Sep 06	Valuation tranche 4 Sep 08 – Sep 09	Valuation tranche 7 Sep 11 – Sep 12	Valuation tranche 10 Sep 14 – Sep 15
Upper quartile	5.55%	5.73%	4.66%	3.84%
Median	5.23%	5.38%	4.31%	3.47%
Lower quartile	4.99%	5.00%	3.94%	3.10%
Inter-quartile range	0.56%	0.73%	0.72%	0.74%

Source: The Pensions Regulator



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How are funding assumptions linked to strength of covenant?

Ratio of TPs to buyout liabilities

Covenant	Valuation tranche 10 Sep 14 – Sep 15
Strong (CG1)	67.6%
Tending to Strong (CG2)	70.1%
Tending to weak (CG3)	68.0%
Weak (CG4)	74.7%

Distribution of return seeking assets

Covenant	Valuation tranche 10 Sep 14 – Sep 15
Strong (CG1)	59%
Tending to Strong (CG2)	57%
Tending to weak (CG3)	58%
Weak (CG4)	55%

Source: The Pensions Regulator

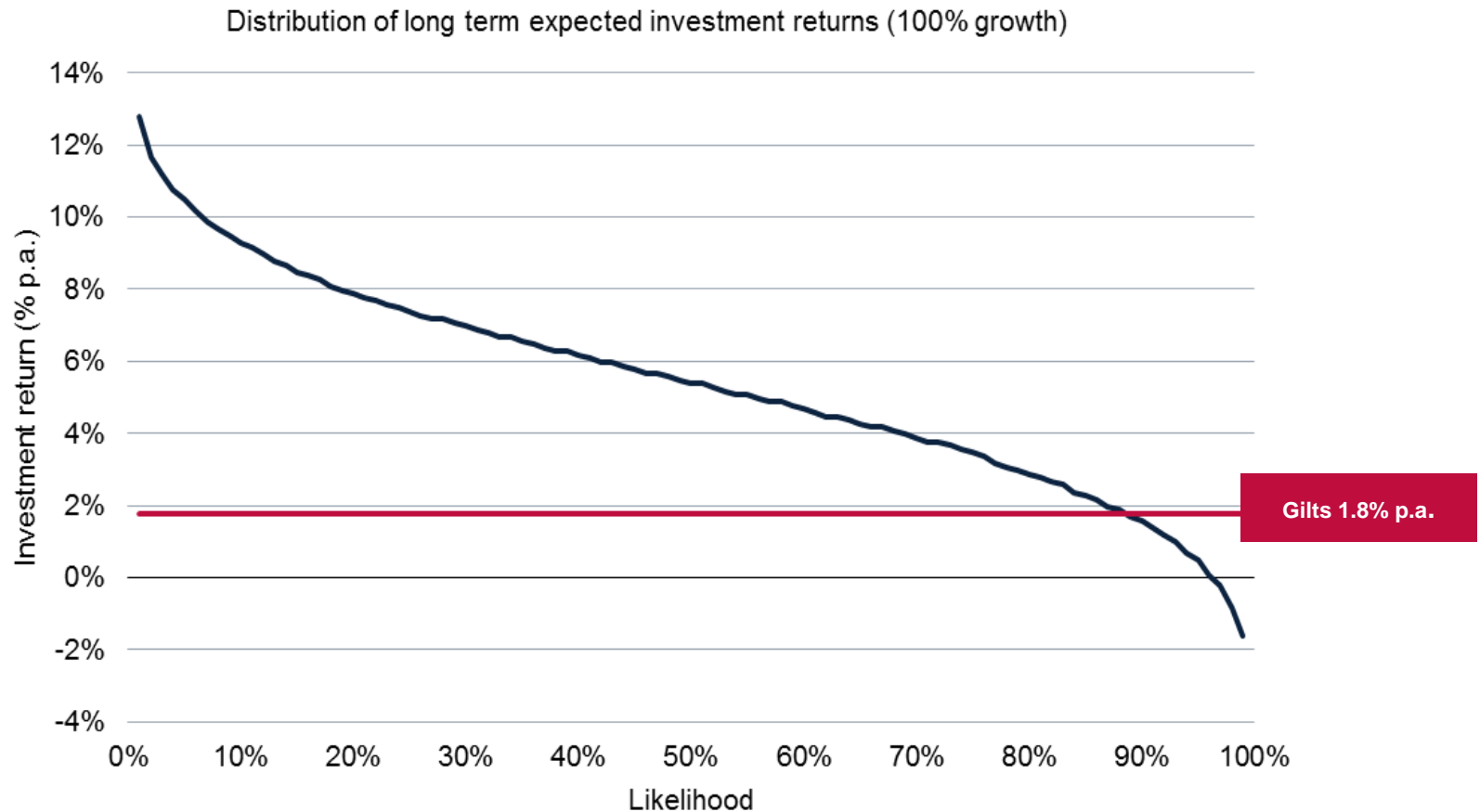


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Commentary on investment aspects



Consider investment strategy

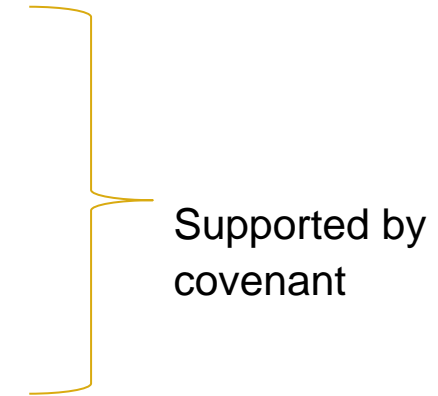
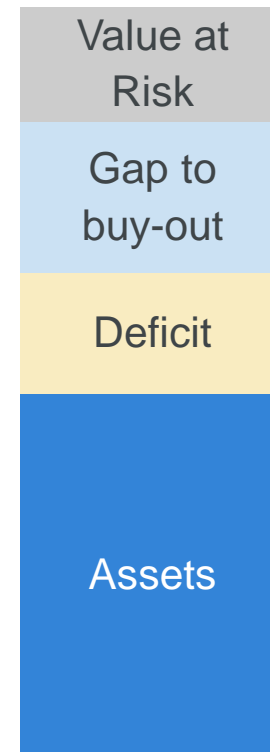


Covenant support

Liabilities



Assets



In the event of insolvency, members only receive full benefits if funded to buy-out

Source: Illustrative only



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The proposed framework



Sessional Paper

Our challenge was:

- How to establish a funding framework with an obvious link to the strength of the employer covenant?
- How to ensure that there is transparency, understanding and agreement on the level of risk being run within the pension scheme?



Funding objective

First need to consider the Funding Objective



Funding **Objective**



Meeting benefits as they fall due



Build up pension fund to provide a high likelihood of delivering members' benefits in full with minimal reliance on employer covenant



Full settlement of liabilities / no reliance on employer covenant



Examine employer covenant

Strong
CG1

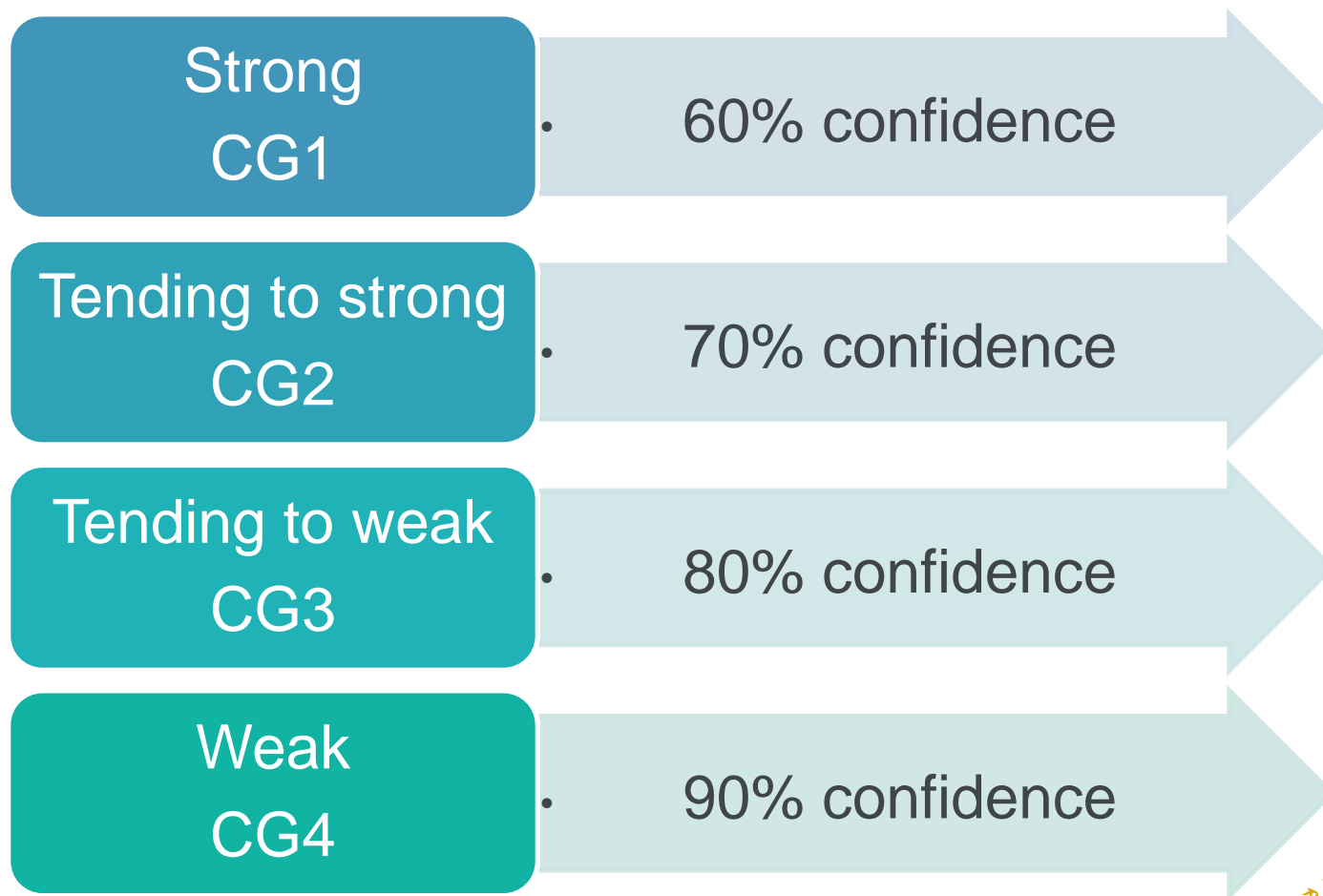
Tending to strong
CG2

Tending to weak
CG3

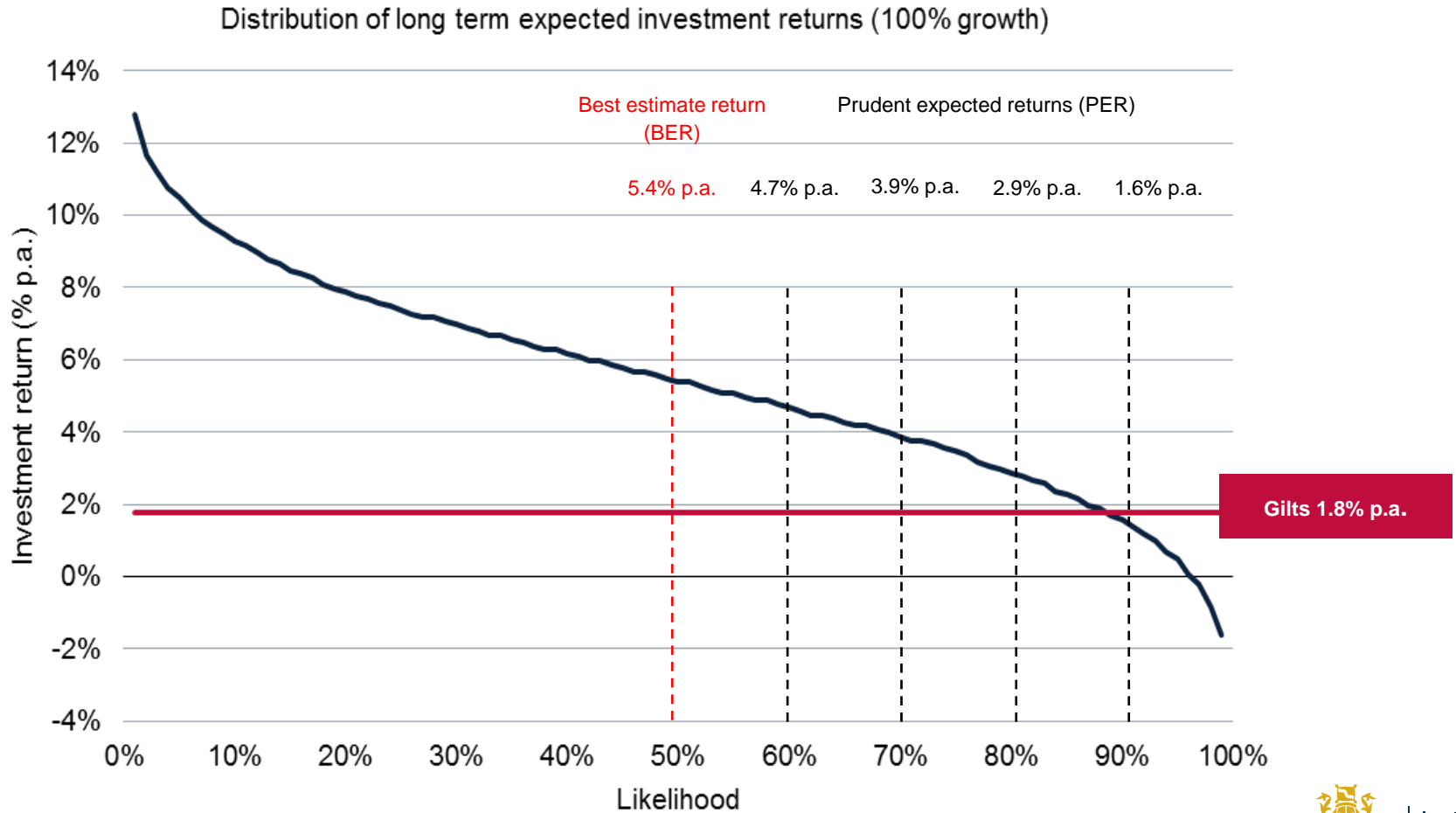
Weak
CG4



Link funding to employer covenant



Set discount rates



Recovery Plan

- Best estimate investment returns
- Link between recovery plan length and affordability



Review for robustness

- Can the employer manage the level of risk implied?
 - Analysis over the inter-valuation period and to the end of the recovery plan
- If not, step back to objectives / covenant assessment / investment strategy



Sessional Paper

Our challenge was:

- How to establish a funding framework with an obvious link to the strength of the employer covenant?
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Opener

Stephen Rees, Capita



13 November 2017

Questions

Comments

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Closer

Cliff Speed, TPT



Funding defined benefit pension schemes

Issues

- Financing a long term obligation
- Providing security

Challenge

- A funding framework that links to the employer covenant

Recommendations

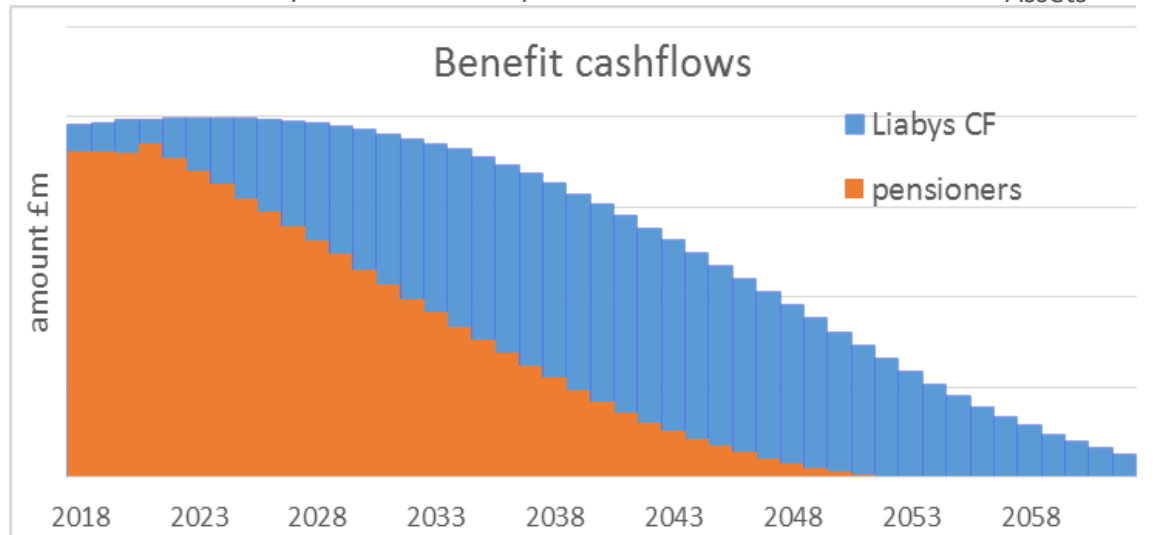
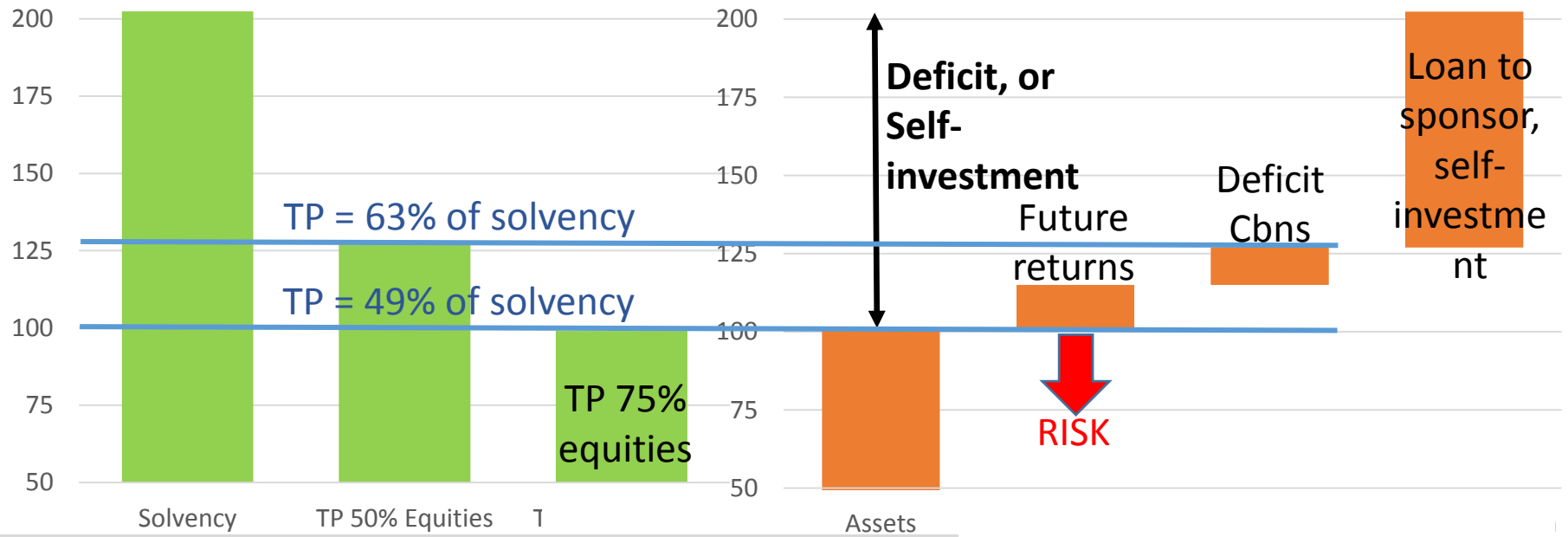
- A better minimum funding standard would be one linked to a matching calculation
- A more transparent and therefore fairer approach would be a funding target which is an agreed percentage of the buy-out basis
- Funding objective should be clearly stated and understood and the self-investment, currently and at the target funding objective, should be transparently communicated to members.



Example of proposed approach

Liabilities

assets plus



Funding defined benefit pension schemes

- This paper has much to commend it.
- The regulatory framework does not encourage good practice.
- “Experience is the name we give to our mistakes”.
- Could the profession be bolder in setting out a coherent framework?





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Thank you for attending



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